

Course Outline

Course number	RMF132				
Course title	International Dispute Settlement: Negotiations and Mediation				
Credit points	3				
Total hours	75				
Contact hours	24				
Independent studies	51				
Course level	Masters				
Prerequisites	None				
Category	Mandatory	X	Restricted elective		Free elective

COURSE RESPONSIBLE

<i>Name</i>	<i>Academic degree</i>	<i>Academic position</i>
Dr. Julia Radanova	PhD	Visiting Lecturer

COURSE TEACHERS

<i>Name</i>	<i>Academic degree</i>	<i>Academic position</i>
Dr. Julia Radanova	PhD	Visiting Lecturer

COURSE ABSTRACT

This course provides an in-depth exploration of negotiation and mediation as essential tools for resolving conflicts in international contexts. Students will examine theoretical, legal, and psychological aspects of negotiations and dispute resolution, with a focus on practical application. The course integrates negotiation and mediation principles, conflict analysis, negotiation strategies, and legal negotiation techniques. Students will engage in experiential learning through role plays, simulations, and structured reflection, guided by the lecturer. Key readings from seminal texts will inform both theory and practice, enhancing understanding of interpersonal, intergroup, and financial dispute dynamics.

GRADING CRITERIA

<i>Criteria</i>	<i>Weighting</i>
Home assignment	30 %
Role-play participation	40 %
Final exam	30 %