



**RIGA
GRADUATE
SCHOOL OF
LAW**

Course Outline

Course number	RBE300
Course title	International Sales Law
Credit points	3 ECTS
Total hours	75
Contact hours	32
Independent studies	43
Course level	Bachelor
Prerequisites	A student must have passed courses RBA305 "Introduction to Civil Law", RBA313 "Contract Law". ¹
Category	B (Restricted elective) course

COURSE RESPONSIBLE

<i>Name</i>	<i>Academic degree</i>	<i>Academic position</i>
Kalvis Logins	LL.M	Visiting lecturer

COURSE TEACHERS

<i>Name</i>	<i>Academic degree</i>	<i>Academic position</i>
Laura Ratniece	PhD	Senior researcher
Valts Nerets	LL.M	Visiting lecturer
Kalvis Logins	LL.M	Visiting lecturer

¹ Students who study at RGSL as Erasmus exchange students or within the framework of any other exchange programme are exempt from this requirement.

COURSE ABSTRACT

This course primarily focuses on the United Nations Convention on Contracts for the International Sale of Goods (CISG). Additionally, the course provides an insight into selected issues related to the international sale of goods transactions (e.g., determination of the applicable law).

GRADING CRITERIA

Criteria	Weighting
Exam - Case analysis (individual, in-class, open-book)	60%
A moot court (in groups, in-class, open-book)	40%

COURSE REQUIREMENTS

In order to pass the course, a student must: 1) submit a case analysis; 2) participate in a moot court; 3) participate in at least 7 lectures and 2 seminars (in the event of excused absence, a seminar may be replaced by an independent assignment). The final grade of the course will be the average grade of the case analysis and the moot court (based on the 60%-40% proportion). If the student fails to comply with the participation requirement (except for excused absence), the student shall not be allowed to take the exam and shall need to re-take the course. In case participation in the moot court is graded below 4, it is not possible to re-take it. If a student fails the exam, a student is entitled to do a re-exam. If at the end of both assignments, the final grade turns out to be negative (1 – 3), a student needs to re-take the course.

COURSE PLAN – MAIN SUBJECTS

No.	Main subjects	Planned hours
1.	Sources of international sales law. Research methods in international sales law. Interdisciplinary approach to international sales law. Determination of the applicable law. Future of international sales law.	4
2.	The United Nations Convention on Contracts for the International Sale of Goods (CISG).	28