



**RIGA
GRADUATE
SCHOOL OF
LAW**

Course Outline

Course number					
Course title	Mergers and Acquisitions				
Credit points	3 ECTS				
Total hours	24				
Contact hours	24				
Independent studies	N/A				
Course level	masters				
Prerequisites	none				
Category	Mandatory		Restricted elective		Free elective X

COURSE RESPONSIBLE

<i>Name</i>	<i>Academic degree</i>	<i>Academic position</i>
Raimonds Slaidiņš	J.D.	Guest lecturer
Zinta Jansons	J.D.	Guest lecturer

COURSE TEACHERS

<i>Name</i>	<i>Academic degree</i>	<i>Academic position</i>
Līga Merwin	LLM dipl.iur.	Guest lecturer
Sarmis Spilbergs	LLM dipl.iur.	Guest lecturer
Mikijs Zimecs	LLM dipl.iur.	Guest lecturer
Marta Cera	LLM dipl.iur.	Guest lecturer
Antti Perli	LLB	Guest lecturer

COURSE ABSTRACT

This course will provide an introduction to the legal aspects of mergers and acquisitions from a practitioner's perspective. The course will examine basic M&A structures, transaction processes, regulatory aspects including competition and securities regulation, contract drafting and negotiation issues. Specific topics of a current nature including business transfers (transfer of undertaking) and cross border mergers will also be examined. Students will be required to examine and present case studies upon conclusion of the course.

GRADING CRITERIA

<i>Criteria</i>	<i>Weighting</i>
Class participation	10%
Case study/group presentation	30%
Written exam	60%

COURSE REQUIREMENTS

No prerequisites necessary. Introductory course to merger and acquisitions from a legal perspective and practical aspects.

COURSE PLAN – MAIN SUBJECTS

<i>No.</i>	<i>Main subjects</i>	<i>Planned hours</i>
1.	Components of an M&A transaction including agreements, processes, structuring, venture capital	8
2.	Current trends in the M&A field	2
3.	Regulatory aspects (merger control, other regulatory, data privacy)	4
4.	Financial aspects of M&A transactions	2

COURSE PLAN – SESSIONS

<i>Session</i>	<i>Session subjects and readings</i>	<i>Lecture/ Seminar</i>
1.	Venture capital in M&A	Antti Perli
2.	Introduction/current trends/multiple aspects	Raimonds Slaidiņš, Zinta Jansons
3.	M&A process/pre-agreements/auctions	Raimonds Slaidiņš, Zinta Jansons
4	M&A transaction structuring issues	Raimonds Slaidiņš, Zinta Jansons
5	Due diligence	Raimonds Slaidiņš, Zinta Jansons
6	Merger control regulation M&A	Līga Merwin
7	Regulatory aspects of M&A (licensing, approvals)	Sarmis Spilbergs
8	Data protection/IT and IP issues	Mikijs Zemcis
9	Financing aspects of M&A	Marta Cera
10	Agreements, SPA, APA, ancillary agreements	Raimonds Slaidiņš, Zinta Jansons
11	Case study/issue spotting exercise	Raimonds Slaidiņš, Zinta Jansons
12	Group presentations/M&A strategy and issues	Raimonds Slaidiņš, Zinta Jansons

COURSE LEARNING OUTCOMES

This course has the following main learning outcomes:

Knowledge:

1. Recognize the main components and issues in an M&A transaction
2. Identify and understand means of addressing issues in an M&A transaction
3. Apply learned information and plan a strategy for an M&A transaction based on a set of facts

Skills:

4. Analyse factual circumstances within the scope of a potential M&A transaction to identify main issues

5. Integration of multiple concepts and communication with multiple parties to apply concepts in practical situations

Competencies:

6. Planning and organizational skills
7. Collaboration and presentation

By completing the study course and successfully passing examination, the student will be able to:

<i>Learning outcomes</i>	<i>Evaluation criteria</i>		
	<i>(40-69%)</i>	<i>(70-89%)</i>	<i>(90-100%)</i>
<i>Knowledge</i>	Name main M&A processes, agreements and components	Identify main M&A processes, agreements and components	Ability to apply main M&A processes, agreements and components
<i>Skills</i>	Use information for analysing factual circumstances	Integrate multiple concepts for practical application	Combine concepts with legal regulation and practical application to identify issues and propose solutions
<i>Competences</i>	Identify issues and planning/organizing required steps for resolution	Collaboration among multiple parties to problem solve	Presenting clear and relevant path to solving issues identified

Please analyse the contribution of defined grading criteria to learning outcomes. Number of grading criteria and learning outcomes should correspond to previously defined one.

<i>Grading criteria</i>	<i>Learning outcomes</i>					
	1.	2.	3.	4.	5.	6.
Class participation	X	X	X	X	X	X
Case studies			X	X	X	X
Exam	X	X			X	

COURSE LITERATURE

Compulsory literature

<i>No.</i>	<i>Author, year, title, publisher</i>
	No specific readings are assigned. Students are encouraged to follow current events with respect to M&A transactions in the media on a European, global and regional basis.

Additional literature and sources

<i>No.</i>	<i>Author, year, title, publisher</i>