

## **Course Outline**

| Course number       | RBA231                           |   |                     |  |          |  |
|---------------------|----------------------------------|---|---------------------|--|----------|--|
| Course title        | Introduction to Business Studies |   |                     |  |          |  |
| Credit points       | 6 ECTS                           |   |                     |  |          |  |
| Total hours         | 150                              |   |                     |  |          |  |
| Contact hours       | 64                               |   |                     |  |          |  |
| Independent studies | 86                               |   |                     |  |          |  |
| Course level        | Bachelor                         |   |                     |  |          |  |
| Prerequisites       | None                             |   |                     |  |          |  |
|                     |                                  |   |                     |  | Free     |  |
| Category            | Mandatory                        | X | Restricted elective |  | elective |  |

## **COURSE RESPONSIBLE**

| Name         | Academic degree | Academic position |
|--------------|-----------------|-------------------|
| Waleed Gumaa | MBA, BA         | Lecturer          |

## **COURSE TEACHERS**

| Name         | Academic degree | Academic position |
|--------------|-----------------|-------------------|
| Waleed Gumaa | MBA, BA         | Lecturer          |

# **COURSE ABSTRACT**

The primary objective is to give the student an understanding of basic business principles. Global business, entrepreneurship, management, marketing, information technology, and financial management will be discussed.

### **GRADING CRITERIA**

| Criteria       | Weighting |
|----------------|-----------|
| Online Quizzes | 30%       |
| Final Exam     | 70%       |

#### **COURSE REQUIREMENTS**

All readings must be done before respective classes and students must be prepared to answer questions and discuss. The course will be assessed through a series of interim quizzes as well as a final exam.

**Quizzes**: After every chapter we cover, you will have a quiz to complete. Quizzes are conducted online and are timed. They are automatically scheduled on the day as shown in the session plan. **Quizzes open at 17:00 on the day and close at 9:00 the next day. Each quiz comprises of 30 questions and you are allotted 20 minutes to complete each quiz from the moment you click start. Quizzes are sequential – this means you have to answer the question presented. If you skip the question, it will be counted as a wrong answer. If you skip a quiz, it will count as a failed quiz. You are not allowed to retake a quiz.** 

**Exam:** There is one final in class exam and is closed book. The exam will consist of a question from each section of the course.

### **COURSE PLAN - MAIN SUBJECTS**

| No. | Main subjects                   | Planned hours |
|-----|---------------------------------|---------------|
| 1   | The Contemporary Business World | 16            |
| 2   | The Business of Managing        | 12            |
| 3   | People in Organizations         | 12            |
| 4   | Principles of Marketing         | 10            |

| 5 | Managing Information | 10 |
|---|----------------------|----|
| 6 | Financial Issues     | 4  |